

REWE Group
The REWE Group at a glance 2008

		2008	2007	Change 08/07	
REWE Group					
Total foreign revenue	in billions of €	49.80	4506	+ 4.74	+ 10.5%
in Germany	in billions of €	33.95	31.61	+ 2.34	+ 7.4%
abroad	in billions of €	15.86	13.45	+ 2.40	+ 17.9%
western Europe	in billions of €	9.70	8.69	+ 1.01	+ 11.6%
eastern Europe	in billions of €	6.05	4.66	+ 1.39	+ 29.7%
other*	in billions of €	0.10	0.09	+ 0.01	+ 12.5%
Number of stores	14,714	12,719	+ 1,995	+ 15.7%	
in Germany	10,305	9,492	+ 813	+ 8.6%	
abroad	4,409	3,227	+ 1,182	+ 36.6%	
Sales area	in thousand sq. metres	12,905	11,715	+ 1,190	+ 10.2%
Number of employees		319, 292	291,401	+ 27,891	+ 9.6%
in Germany		211, 296	196, 979	+ 14, 317	+ 7.3%
abroad		107,996	94,422	+ 13,574	+ 14.4%
Independent retailing 7,8					
Sales 7,8	in billions of €	8.38	7.55	+ 0.83	+11.0%
in Germany 7		8.04	7.48	+ 0.56	+ 7.5%
abroad 8		0.34	0.07	+ 0.27	> 100%
Number of stores supplied 7,8		5,951	4,820	+ 1,131	+ 23.5%
in Germany		5,375	4,801	+ 574	+ 12.0%
abroad 8		576	19	+ 557	>100%
REWE Group 2					
Revenue 3,4	in billions of €	35.63	31.81	+ 3.82	+ 12.0%
EBITDA (IFRS) ⁴	in millions of €	1,335.7	1,231.3	+ 104.40	+ 8.5%
EBITA (IFRS) ⁴	in millions of €	708.2	654.4	+ 53.80	+ 8.2%
EBT (IFRS) ^{4,9}	in millions of €	594.8	691.1	- 96.33	- 13.9%
Cashflow (business)	in millions of €	1,323.6	1,154.1	+ 169.50	+ 14.7%
Investments	in millions of €	3,225.3	1,385.4	+1,839,90	+ 132.8%
Business segment revenue 10					
Discount stores	in billions of €	9.50	8.56	+ 094	+ 11.0%
Full product range (nat.)	in billions of €	12.36	11.11	+ 1.25	+ 11.3%
Full product range (int.)	in billions of €	8.53	7.39	+ 1.13	+ 15.3%
Retail warehouse (nat.)	in billions of €	2.78	228	+ 0.51	+ 22.2%
B-to-B 5	in billions of €	6.25	5.99	+ 0.26	+ 4.3%
Tourism 6	in billions of €	4.58	4.28	+ 0.29	+ 6.9%

1 Tourism revenue in the Dominican Republic, USA and Thailand.

2 According to IFRS; excl. at-equity companies and independent retailers.

3 Incl. tourism sales revenue.

4 Previous year values do not account for the bulk consumer service, which was eliminated from the Group retroactively in 2008.

5 Incl. at-equity companies.

6 Billed tourism revenue.

7 Incl. REWE Dortmund, REWE Partner, FÜR SIE, as well as independent retailers Konsum Weimar and toom BauMarkt partners and franchises.

8 Independent retailers Sütterlüty, Adeg and AGM stores in Zell am See and Wolfsburg. Affiliates are not taken into account.

9 All deviations from the previous year are due mainly to the changes in income earned from investments in the eliminated business segment.

10 All revenue presented is based on management reports.